RANDOM HOUSE, INC.

201 EAST 50TH STREET, NEW YORK, N.Y. 10022
TELEPHONE 212 751-2600

IN ACCOUNT WITH: POINT FOUNDATIONS
SALES PERIOD: 7/1/81 - 9/30/81
TITLE: "THE NEXT WHOLE EARTH CATALOG"

TITLE CODE: # 73951-5
PUB DATE: 10/80

	CURRENT SALES PERIOD 7/1/81 to 9/30/81 COPIES	AMOUNT	INCEPTION TO DATE 10/1/80 to 9/30/81 COPIES	AMOUNT
GROSS SALES				
TRADE	13,112	98,054.09	257,001	1,771,432.85
FOREIGN	1,872	14,656.96	14,357	88,570.61
CANADA	800	4,368.00	8,850	42,684.75
TOTAL GROSS SALES	15,784	$117,079.05	280,208	$1,902,688.21
RETURNS	(6,937)	(47,421.80)	(11,567)	(77,609.60)
NET SALES	8,847	$ 69,657.25	268,641	$1,825,078.61
RESERVE FOR RETURNS - 10% of Gross Sales		$(11,707.91)		$(190,268.82)
RESERVE FOR RETURNS - ADJUSTMENTS		39,297.87		178,560.92
PROJECTED NET SALES		$ 97,247.21		$1,813,370.71
DEDUCTION PER CONTRACT				
P.P.B. (SCHEDULE)		(42,769.32)		$(1,080,071.84)
HANDLING CHARGES - 75¢ A COPY ON 38,515		-		(28,886.25)
INTEREST EXPENSES - PREVIOUS STATEMENT				(9,362.16)
INTEREST ADJUSTMENT FOR 6/30 STMT - 5 DAYS		841.45		(6,058.44)
DISTRIBUTION FEE - 22½% OF GROSS SALES		(26,342.79)		(424,167.36)
DISTR. FEE - 25% OF KEPHART COMM. SALES		-		(4,375.00)
ADVERTISING (PUBLICITY)		-		(983.96)
FREIGHT				(1,591.65)
TOTAL EXPENSES		$(68,270.66)		$(1,555,496.66)
PROFIT (LOSS) FROM OPERATIONS		$ 28,976.55		$ 257,874.05
RIGHTS REVENUE		1,060.50		3,930.25
LESS: LOSS FROM 6/30/81 STATEMENT		(8,967.17)		-
LESS: PREVIOUS PAYMENTS				(240,734.41)
AMOUNT DUE POINT FOUNDATION		$ 21,069.88		$ 21,069.88

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THE NEXT WHOLE EARTH CATALOG
P.P.B. AND OTHER COSTS
AS OF 9/30/81

TITLE #73951-5
#74819

J/E OR YR #	COST DESCRIPTION/ VENDOR	PRINTING # 1 $	PRINTING # 2 $	PRINTING # 3 $	PRINTING # 4 $	TOTAL $
PREVIOUS BALANCE (6/30/81 STATEMENT)		382,167.98	160,131.24	195,261.98	299,741.32	1,037,302.52
CURRENT STATEMENT						
1-09 8502	PAPER USAGE/ RAND McNALLY	21,556.54		4,062.78		25,619.32
1-07 37984	MFG COSTS/ ALITHOCHROME				17,150.00	17,150.00
TOTAL COSTS AT 9/30/81		403,724.52	160,131.24	199,324.76	316,891.32	1,080,071.84
DEDUCTIONS AS OF 6/30/81		(382,167.98)	(160,131.24)	(195,261.98)	(299,741.32)	(1,037,302.52)
BALANCE TO BE DEDUCTED		21,556.54	-0-	4,062.78	17,150.00	42,769.32

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"THE NEXT WHOLE EARTH CATALOG"

SALES DISCOUNT SCHEDULE

PERIOD ENDING - 9/30/81

	RETAIL PRICE	DISCOUNT	NET SELLING PRICE	TOTAL SALES
GROSS SALES				
TRADE: 13,112 COPIES	$14.00	6.52	$ 7.48	$98,054.09
FOREIGN: 2,672 COPIES	$14.00	6.88	7.12	19,024.96
TOTAL: 15,784 COPIES				$117,079.05

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POINT FOUNDATION

RIGHTS INCOME SCHEDULE

"THE NEXT WHOLE EARTH CATALOG"

	TOTAL	RANDOM HOUSE	POINT FOUNDATION
BOMC	$1,931.50	$ 965.75	$ 965.75
BOMC	189.50	94.75	94.75
TOTAL	$2,121.00	$1,060.50	$1,060.50